



**ENCINA BUSINESS CREDIT ADDS GE CAPITAL VETERAN CLARK D. GRIFFITH
TO LEAD WEST COAST ORIGINATIONS**

Chicago, IL – January 10, 2018 – Encina Business Credit, LLC (EBC) announced today that Clark D. Griffith has joined the company as Senior Managing Director to lead originations on the West Coast. Mr. Griffith, who is based in Los Angeles, has nearly 20 years of experience in asset-based lending and commercial finance, mostly with GE Capital. He previously served as Senior Managing Director of GE Capital Structured Finance in Japan and was ultimately named an officer of GE Japan. Prior thereto, Mr. Griffith was a Senior Vice President at GE Corporate Lending, where he held positions in both originations and risk management in Los Angeles and San Francisco. He also served in various risk management roles at GE Capital headquarters in Connecticut.

Mr. Griffith can be reached at cgriffith@encinaBC.com.

Launched in March 2016, EBC is an independent asset-based lending platform targeting middle-market borrowers in the U.S. and Canada that cannot obtain required financing from traditional banks. The firm provides revolving lines of credit and term loans ranging in size from \$5 – \$50 million and secured by accounts receivable, inventory, machinery & equipment and real estate. The platform lends to both privately-owned (sponsor and non-sponsor) and publicly-traded companies across a wide range of industries, including manufacturing, retail, automotive, oil & gas, services, distribution and consumer products. Borrowers use loan proceeds to fund working capital, acquisitions, refinancings, growth, restructurings/turnarounds, debtor-in-possession (DIP)/exit financings and other special situations. Positive cash flow is not a requirement.