



**ENCINA BUSINESS CREDIT HIRES FORMER HILCO EXECUTIVE
JEFFREY LINSTROM AS GENERAL COUNSEL**

Chicago, IL – January 25, 2018 – Encina Business Credit, LLC (EBC) announced today that Jeffrey Linstrom has joined the company as General Counsel. Mr. Linstrom, who is based out of EBC’s headquarters in Chicago, has approximately 30 years of experience in asset-based lending, commercial finance and restructuring finance. Before joining the company, he spent five years operating his own law firm that was primarily focused on asset-based lending. Prior thereto, Mr. Linstrom spent 12 years at Hilco Global, where he most recently served as Executive Vice President, having originally joined as General Counsel reporting directly to the CEO. While at Hilco, he managed the legal affairs of the enterprise, developed key strategic initiatives, negotiated acquisitions and joint ventures, and served on the credit committees for each of the business units. Before Hilco, Mr. Linstrom practiced law for 13 years as a member of the corporate restructuring practice at two distinguished law firms – Jones Day and Skadden, Arps, Slate, Meagher & Flom LLP.

Launched in March 2016, EBC is an independent asset-based lending platform targeting middle-market borrowers in the U.S. and Canada that cannot obtain required financing from traditional banks. The firm provides revolving lines of credit and term loans ranging in size from \$5 – \$75 million and secured by accounts receivable, inventory, machinery & equipment and real estate. The platform lends to both privately-owned (sponsor and non-sponsor) and publicly-traded companies across a wide range of industries, including manufacturing, retail, automotive, oil & gas, services, distribution and consumer products. Borrowers use loan proceeds to fund working capital, acquisitions, refinancings, growth, restructurings/turnarounds, debtor-in-possession (DIP)/exit financings and other special situations. Positive cash flow is not a requirement.