

# ENCINA BUSINESS CREDIT

## Who we are

Encina Business Credit, LLC is a non-regulated asset-based lending platform providing revolving lines of credit and term loans between \$10 –\$100 million to non-investment grade borrowers in the United States and Canada.

## What we do

We lend to private or publicly owned companies across a wide range of industries. Positive cash flow is not a requirement. Borrowers use loan proceeds to fund:

- Working Capital
- Acquisitions
- Bridge financing
- Refinancing
- Growth
- Restructurings
- DIP financing
- Exit financing
- Turnarounds

## Some Industries We Serve

- Manufacturing
- Retail
- Automotive
- Oil & gas
- Services
- Distribution
- Consumer products

## Competitive Differentiation

### STRONG BACKING

Experienced team w/ funding from affiliate of Oaktree Capital Management, L.P. provides strong certainty of execution

### FLEXIBLE STRUCTURES

We provide revolvers and term loans; partner with 2nd lien lenders

### CONSULTATIVE & RESPONSIVE

We work under tight timelines to create customized solutions

## Recent Transactions

**\$24,000,000**

Revolving Credit Facility



May 2019

**\$57,500,000**

Revolving Credit Facility



March 2019

**\$42,250,000**

Revolving Credit Facility



February 2019

## Our Team

### Marty Battaglia

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### Rob McMahon

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### Tron Allen

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CHICAGO | NEW YORK | ATLANTA | HOUSTON | LOS ANGELES | DETROIT | SAN FRANCISCO | DALLAS | CHARLOTTE

## Recent Transactions

<p>May 2019</p> <p><b>\$24,000,000</b></p> <p>Revolving Credit Facility Oil &amp; Gas</p>	<p>March 2019</p> <p><b>\$35,000,000</b></p> <p>Revolving Credit Facility Oil &amp; Gas</p>	<p>March 2019</p> <p><b>\$57,500,000</b></p> <p>Revolving Credit Facility Manufacturer</p>
<p>March 2019</p> <p><b>\$15,000,000</b></p> <p>Revolving Credit Facility Oil &amp; Gas</p>	<p>February 2019</p> <p><b>\$42,250,000</b></p> <p>Revolving Credit Facility Consumer Products</p>	<p>February 2019</p> <p><b>\$15,000,000</b></p> <p>Revolving Credit Facility Metal Engineering</p>
<p>January 2019</p> <p><b>\$25,000,000</b></p> <p>Revolving Credit Facility Repair Services</p>	<p>January 2019</p> <p><b>\$55,000,000</b></p> <p>Revolving Credit Facility Communications Services</p>	<p>December 2018</p> <p><b>\$30,000,000</b></p> <p>Revolving Credit Facility Trucking</p>
<p>December 2018</p> <p><b>\$16,255,000</b></p> <p>Revolving Credit Facility Manufacturing</p>	<p>December 2018</p> <p><b>\$60,000,000</b></p> <p>Revolving Credit Facility Waste Collection</p>	<p>December 2018</p> <p><b>\$64,000,000</b></p> <p>Revolving Credit Facility Equipment Rental</p>